



Deputy Under Secretary of the Army (Business Transformation)

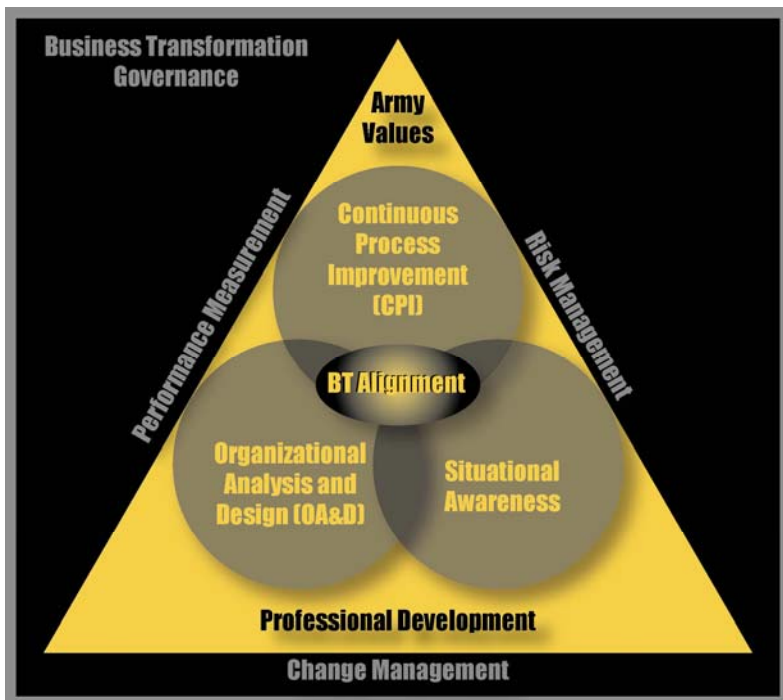
DoD Maintenance Symposium Strategy to Measurable Execution October 2006



Strategic alignment provides enterprise context, drives traceability and effective utilization of resources



Business Transformation Strategic Framework



Army Business Transformation Goal:

"To free human and financial resources that can be better applied toward accomplishing our warfighting requirements & accelerating other aspects of transformation"

2006 APS

Transformation Done Right will result in, " a well run organization" that:

- Exemplifies the Best of World Class Enterprises that achieve sweeping savings while improving our responsiveness, flexibility, and speed
- Inculcates a culture of continuous process improvement
- Is characterized by their agility and "lean" organization structures
- Makes high value decisions on new levels of situational awareness, enabled by enterprise solutions
- Focuses on increasing business acumen through professional development
- Reaffirms our stature as an institution to be admired and modeled by The American Public

Guiding Principles



■ Focus on Productivity

- *It's not the process, but the results that matter*
- *Governance should not be additive – it must be a better way of doing business*
- *Increase productivity of combat capability*

■ Guide Business Transformation

- *Lead and guide without being overly prescriptive – create the opportunity for innovation*
- *Maintain alignment with Army priorities*

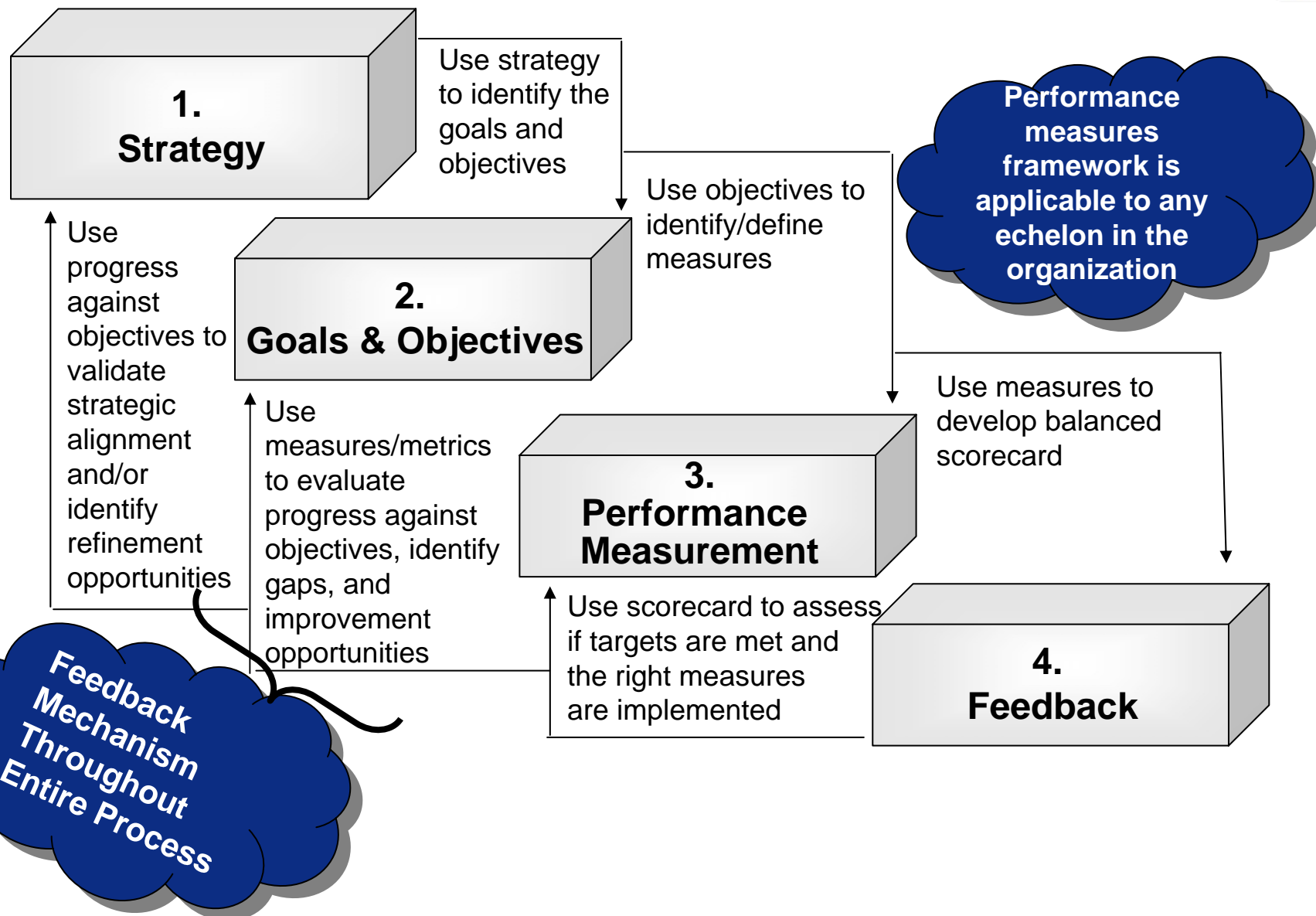
■ Simplify the Way We do Business

- *Too many models to manage - creates complexity*
- *Align existing models – eliminate requirement to constantly crosswalk*

■ Enable Situational Awareness to Achieve BT Alignment

- *Converge parallel efforts to achieve optimal results*

Key relationship between strategy and results - EXECUTION



Understanding the goals and objectives, enables an organization to define the “right” measures of success and realize tangible outcomes





Back-up

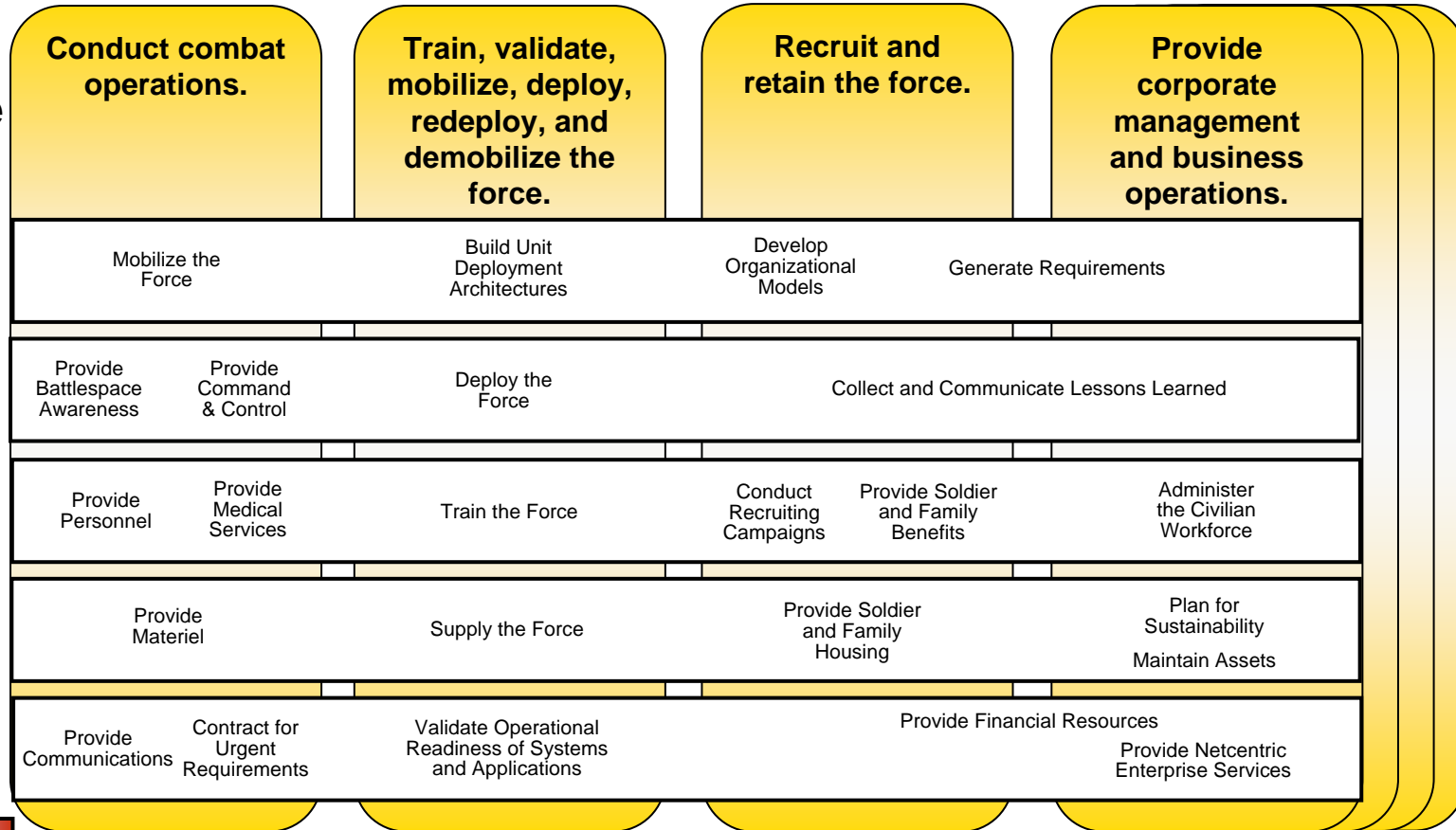


Notional Model - Enterprise Processes Allocated to Support Army Capabilities



Example Army Capabilities from APPG

Core Enterprise Processes



Contracting

PPBE and Financial Management

Technology Management

Administrative Services