

Next Generation Life Cycle Product Support

"Industry Perspective"

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Agenda

- Where we were

- Where we are

- Where we must go

Where We Were

(Circa 1999)

- **No accountability for integrated support**
- **Transaction business model**
- **No link between readiness and cost**
- **Warfighter – Industry not aligned**
- **Average CWT of 16 days**

Where We Are

- **PM accountable for life cycle outcomes**
 - Life cycle logisticians
- **Outcome (performance) business model**
 - 20% implemented
- **Direct correlation between readiness/cost for performance programs**
- **Direct warfighter/industry alignment**
- **Average CWT of 16 days**
 - 2 to 4 days for performance programs



Where We Must Go

- **Best-in-class support to our warfighters**
- **Transparent cost/performance accountability**
- **Enhanced industrial agility**

Where We Must Go

- Life cycle workforce (gov't/industry)
- Greater government/industry partnerships
- Enabling analytic tools

If not NOW, when?