



DoD Maintenance Symposium
Linking Depot Customer Demand with
Supply

CAPT Mike Kelly
COMNAVAIRFOR Force Material
“A Customer”



What does the Customer Think?



- Metrics
 - Yours, Mine, & Ours
- Perspective
 - Leverage the one function DLA can perform that no customer can perform
 - “What can I see that others can not see?”
- Last Mile, Last Yard (or meter)
 - How can you enable our success inside the fence line?
- Velocity vice Inventory
 - I’ll never be in Vegas on Celebrity Poker
- Better Business Model for Better Outcomes
 - My NOR is ~~your NOR~~ our NOR!