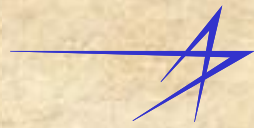


# ***F-35 Public / Private Partnership Approach***

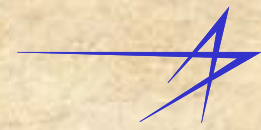
***Frank Cambra***

***November 14, 2011***



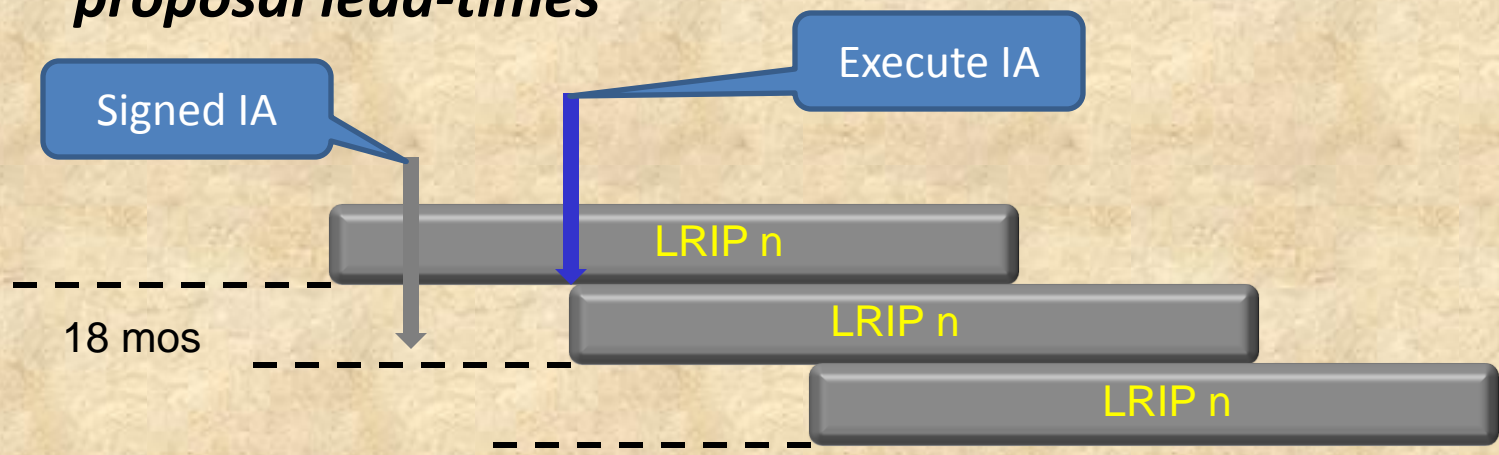
# ***Public – Private Relationship***

- ***Contractor responsible for Aircraft availability***
- ***Title 10 & Core Requirements***
- ***Contractor responsible for depot level repairs***
  - ***Combination OEM & Military Service Depot***
  - ***Direct Sales Agreement with Military Service Depots***
    - ***3 Air Force***
    - ***3 Navy***
    - ***1 Marine Corp***
    - ***Military Service depot provide touch labor***
    - ***Contractor provide repair material (DLA role being defined)***

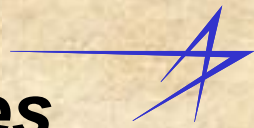


# Obstacles to Overcome

- **Agreement on language of document**
- **Length of time to initiate and implement the contracting vehicle (IA or CSA) between depot and contractor**
  - **Major impact to F-35 because of LRIP overlaps and proposal lead-times**

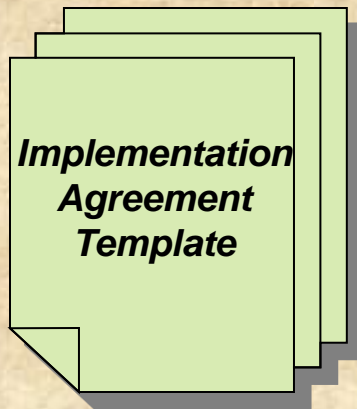
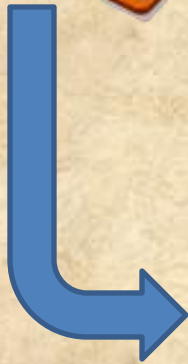


# Steps Taken to Eliminate the Obstacles



- F-35 PEO, Services, A/C Prime, Propulsion Primes developed and signed **one “Partnering Agreement”** for the F-35 Program

- **“Implementation Agreement” agreed as document to be used by both Air Force and Navy Service Depots**
- Topics for IA called out in PA

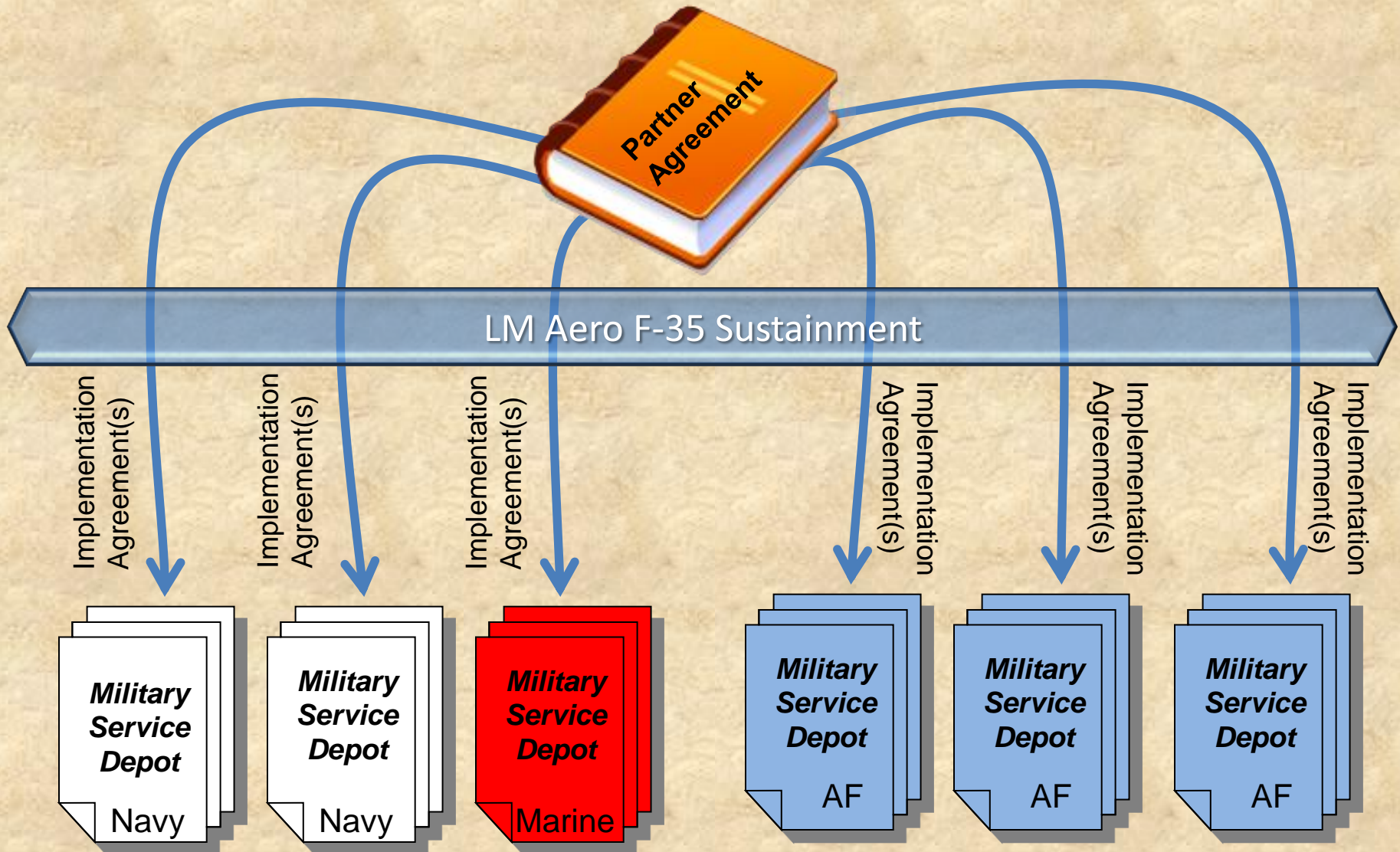
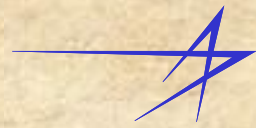


- 2010, 3 working groups session develop single IA template (Two and Three Party)
- Document consist of Sections & Exhibits
  - Sections contains boiler plate language agreed to by all
  - Strongly resist any changes to sections
  - Exhibits contain the workload unique information
  - Exhibits houses annual types of changes

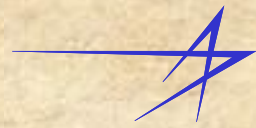
**IA working group = Services & Contractor Legal, Business Mgmt, Contracts, Implementers, & JPO**



# F-35 Private – Public “Agreements” Relationships



# Execution Status



- Conducted Training with Military Service Depot and Contractor personnel on process and document
  - 1 Marine, 1 Navy, 2 Air Force
- Implementation Agreements are in development for 4 Military Service Depot with work induction beginning in Jan 2013
- Estimate 80-90% of the development is concentrated in the “Exhibits” on the workload unique information as planned by the construction of the “template”
  - 4 Component Repair MSDs
  - 1 A/C Mod MSD