



# Perspectives in Public Private Partnering

*DoD Maintenance Symposium*

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# Partnerships

## *Topics*

- Environmental Scan
- The Good, Bad, Ugly
- Future
- Opportunities



# Evolution/Environment

70's-80's

## Gov't Organic

- Guaranteed workload
- Service Life Extension Program (SLEP)



## Commercial

- New technology
- Cold war motivation
- Specialized/focused

70/80's

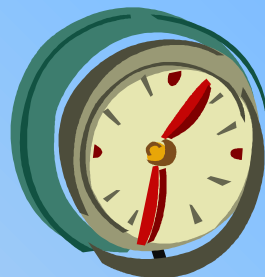


# Evolution/Environment

90's

## Gov't Organic

- BRAC
- Reduce gov't
- Controls increased



## Commercial

- A76/CA
- Best value
- Few controls





# Evolution/Environment

00's

## Gov't Organic

- BRAC failure
- Reduced costs, CPI
- Warfighter support
- Distributed maintenance

## Commercial

- Consolidation
- Cost control gaps
- High tech/High \$\$\$
- Dependability/Reliability



00's



# Evolution/Environment

Today

## Gov't Organic

- Military credibility
- Public Perception
- Excess Capacity
- Touch Labor

## Commercial

- Reliability → Consumable
- Protest corporate wealth
- New technology
- International off shore

❖ Budget free fall

❖ Tier 2 Partnerships



❖ shortage of engineers/scientist/artisans



# Partnerships

## *“The Good”*

- **True vision from onset**
  - long term objectives
- **Determined to remove barriers**
  - joint efforts
- **Facilitate good results**
  - learn from lessons learned



# Partnerships

## ***“The Bad, The Ugly”***

- Expectations not clearly identified
- Metrics are unattainable
- Multiple supply chains
- Comply with legislation

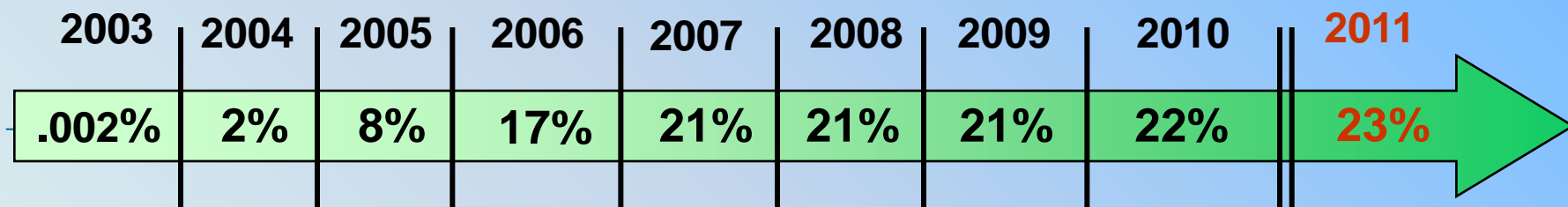




# The Future

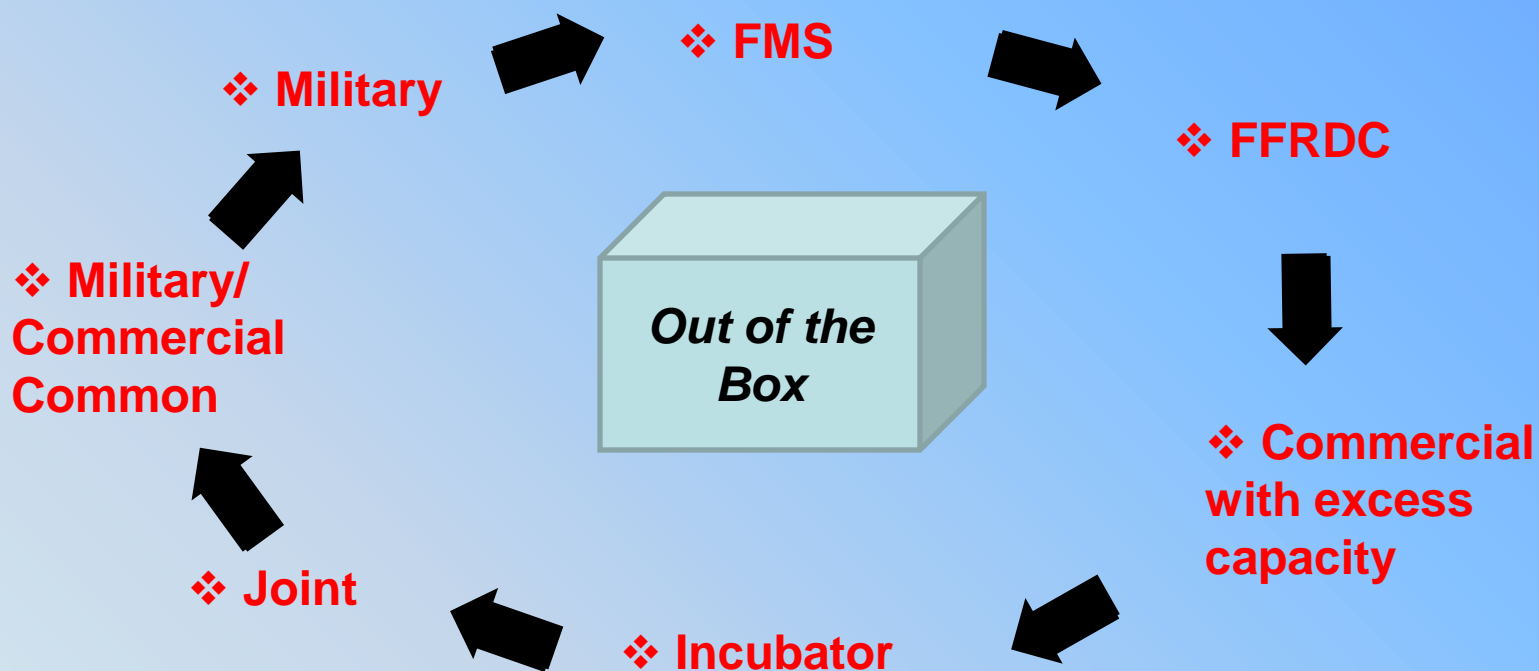
- **Current operations have crippled resources**
  - *Ability to sustain is costly*
- **Partnerships reduce cost of doing business**
  - *Paramount to successful operations*
- **Continue to deliver readiness**
  - *Affordable over a lifetime*

## PPP Process enhanced by CPI



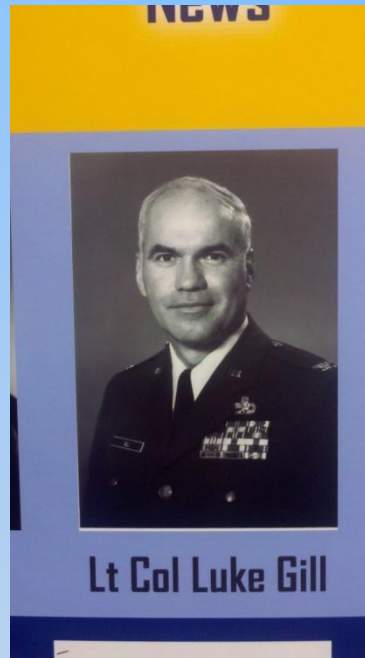


# Opportunities





# Questions!



*"My comments are just intended to provoke conversation".....*

**G2**