



Fuels and Biofuels: Future Demand and Quality

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concawe

CONservation of

Clean

The Oil Companies' European association for health, safety and environment in refining and distribution

Air and

(founded in 1963)

Water in

Europe

- Automotive Emissions & Fuel Quality
- Air Quality
- Water/Soil Quality & Waste
- Oil Pipelines
- Safety
- Refinery Technology Support
- Health Science
- Petroleum Products
- Risk Assessment
- Implementation of REACH & GHS

CONCAWE Member Companies

- Open to companies owning refining capacity in the EU
- Currently 39 Members and Associates
 - Representing 100% of European refining capacity

AlmaPetroli
api
BP
CEPSA
Chevron
ConocoPhillips
DOW
ENI
ERG
ExxonMobil
Hansen & Rosenthal
Hellenic Petroleum
INA (Associate)

INEOS
IPLOM
Koch
KPI
LOTOS
LUKOIL
LyondellBasell
MOL
Motor Oil (Hellas)
Murco
Neste Oil
Nynäs
OMV

Petrogal
Petroplus
PKN Orlen
Preem
RAFO
Repsol
Rompetro
SARA
SARAS
Shell
StatoilHydro
Tamoil
TOTAL

- CONCAWE work is >99% funded by Member Companies

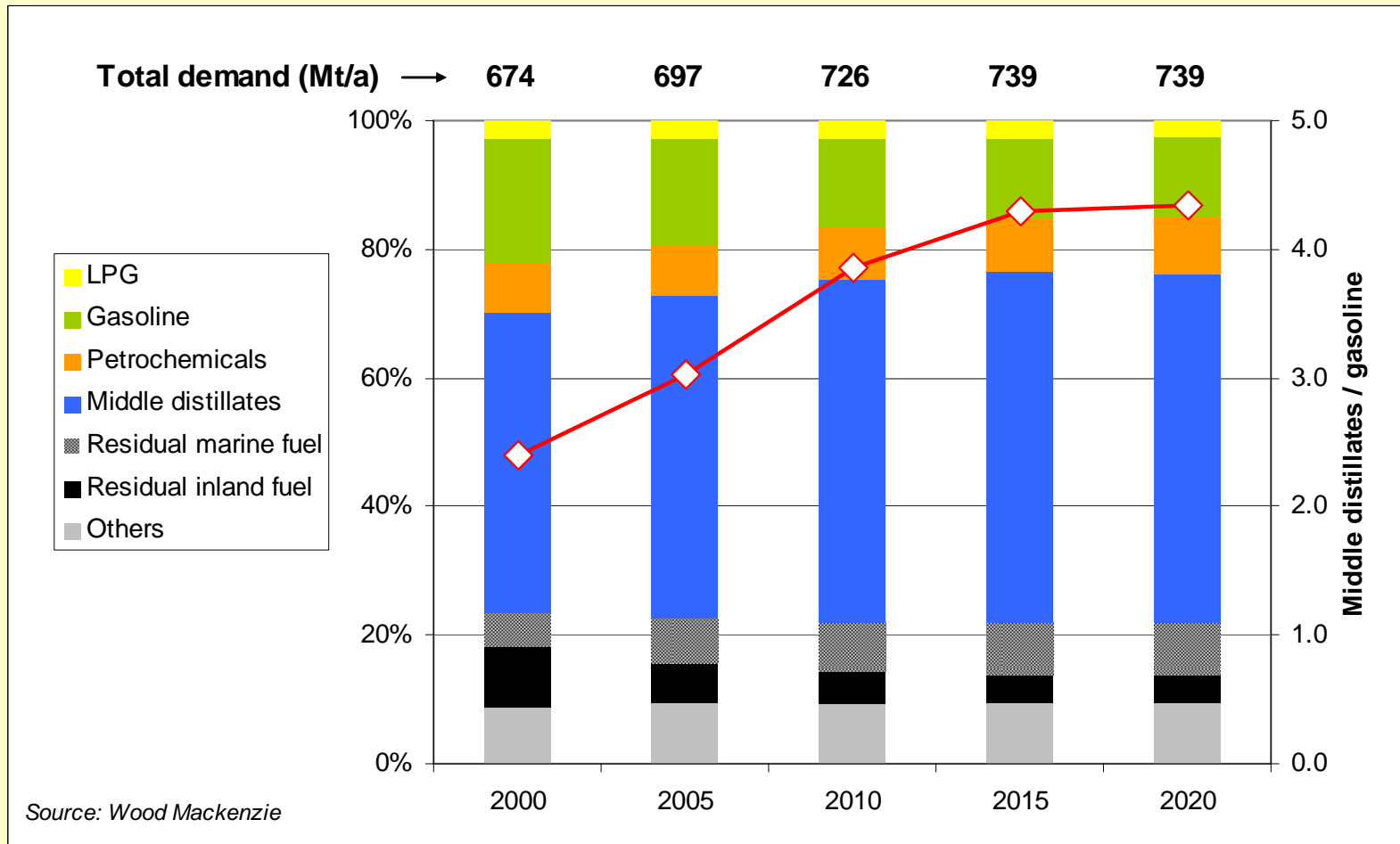
- EU Demand for Petroleum Products
 - EU-27 Road Fuel Demand
 - Diesel/Gasoline Imbalance
 - Key External Factors

- EU Climate and Energy Package Legislation

- Alternative Fuels and Biofuels
 - Product Quality
 - Well-to-Wheels Assessments
 - Biofuels Sustainability

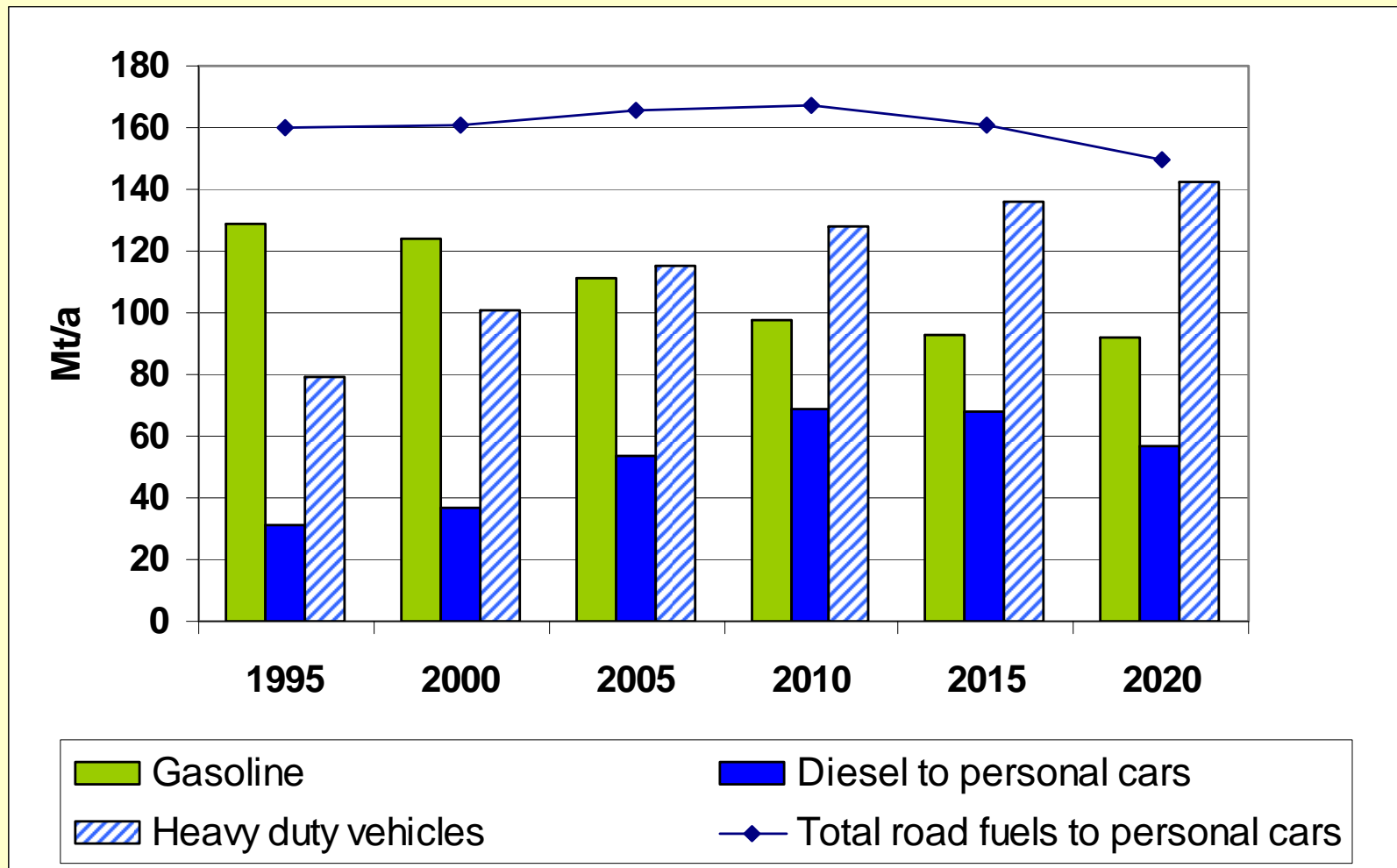
- Changes ahead for Vehicles and Fuels

Trends in EU-27 Petroleum Product Demand



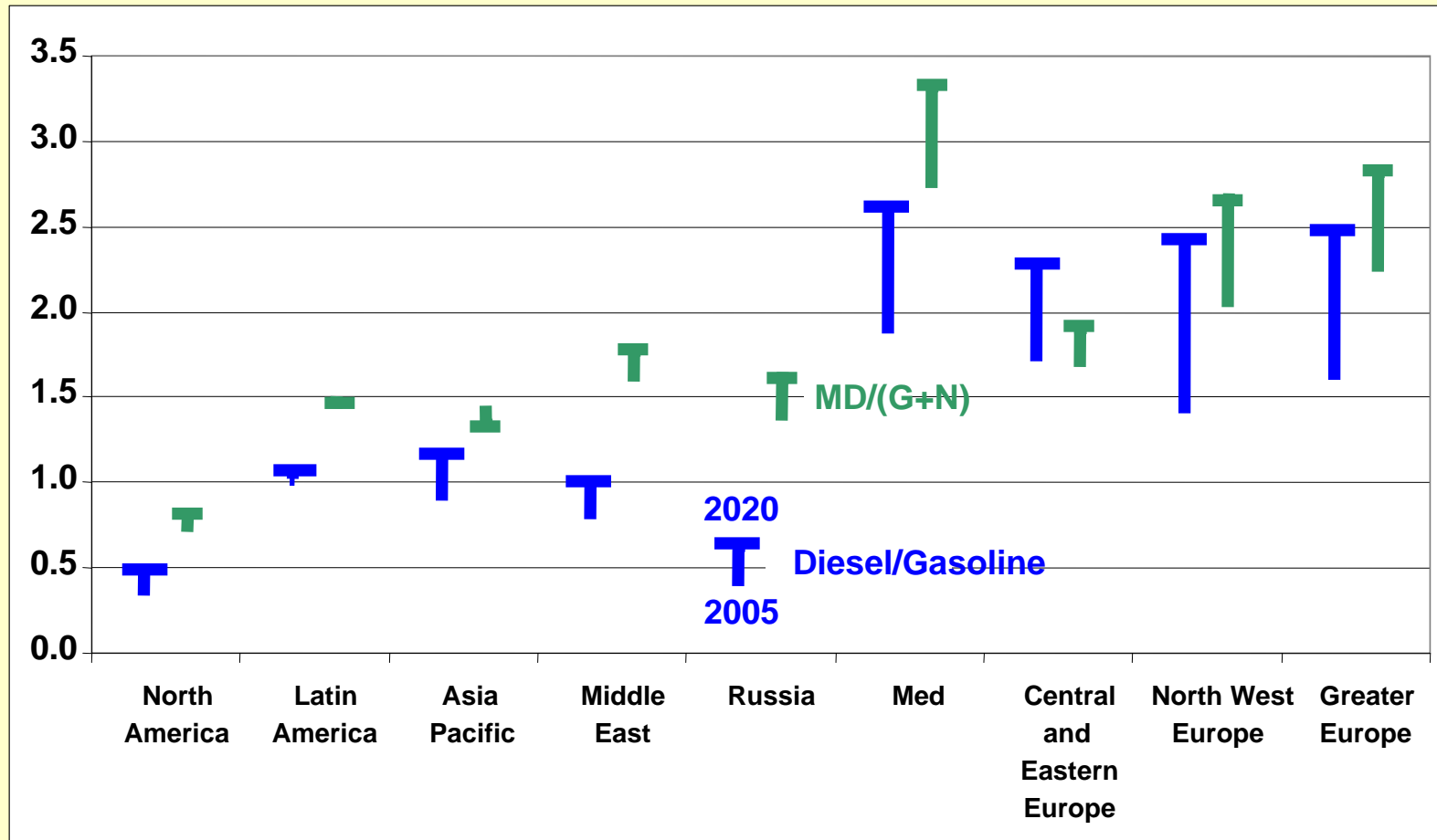
- Moderate growth in total product demand (~0.6% 2005-2020)
- Steady increase in demand for diesel, jet/kerosene, & marine
- Steady decrease in demand for gasoline and fuel oil

EU-25 Road Fuel Demand



- Road fuel demand dominated by diesel demand through 2020's
- Heavy duty diesel demand growing while light duty peaks and declines

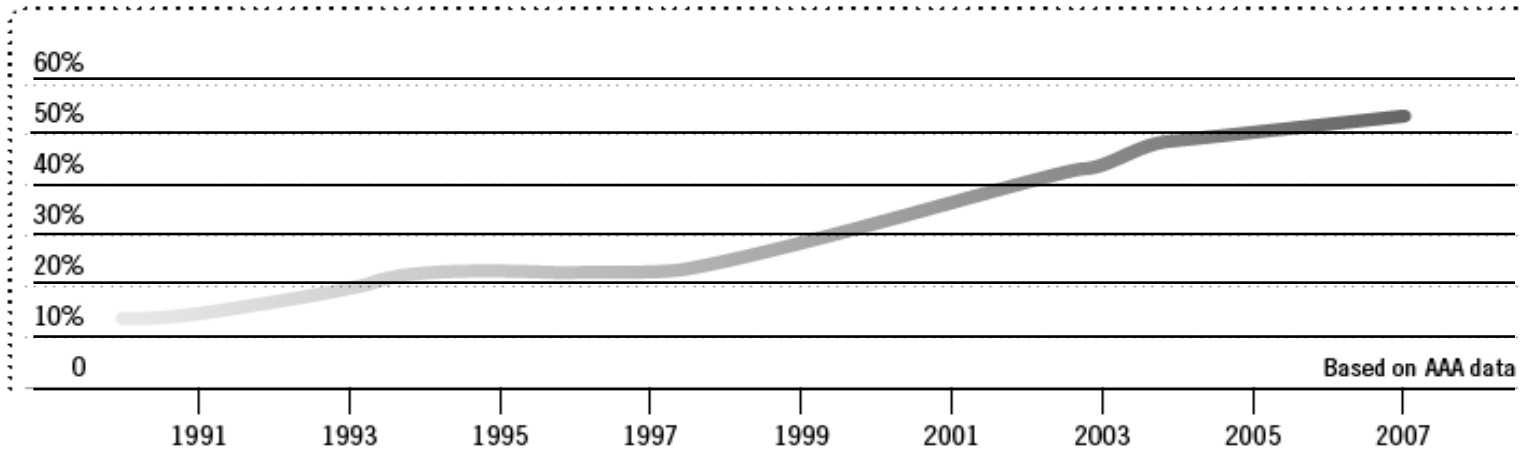
Global Diesel/Gasoline Demand Ratios



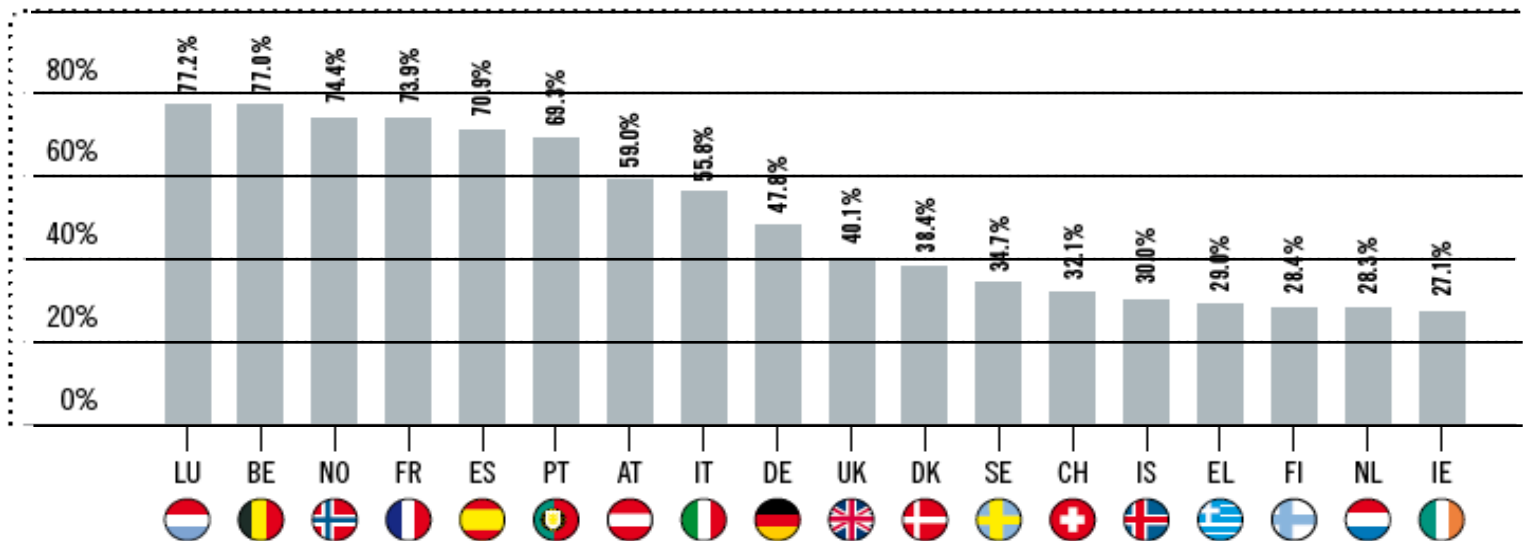
➤ Diesel/Gasoline demand ratios are higher in Europe than in the rest of the world and projected to increase in the next decade

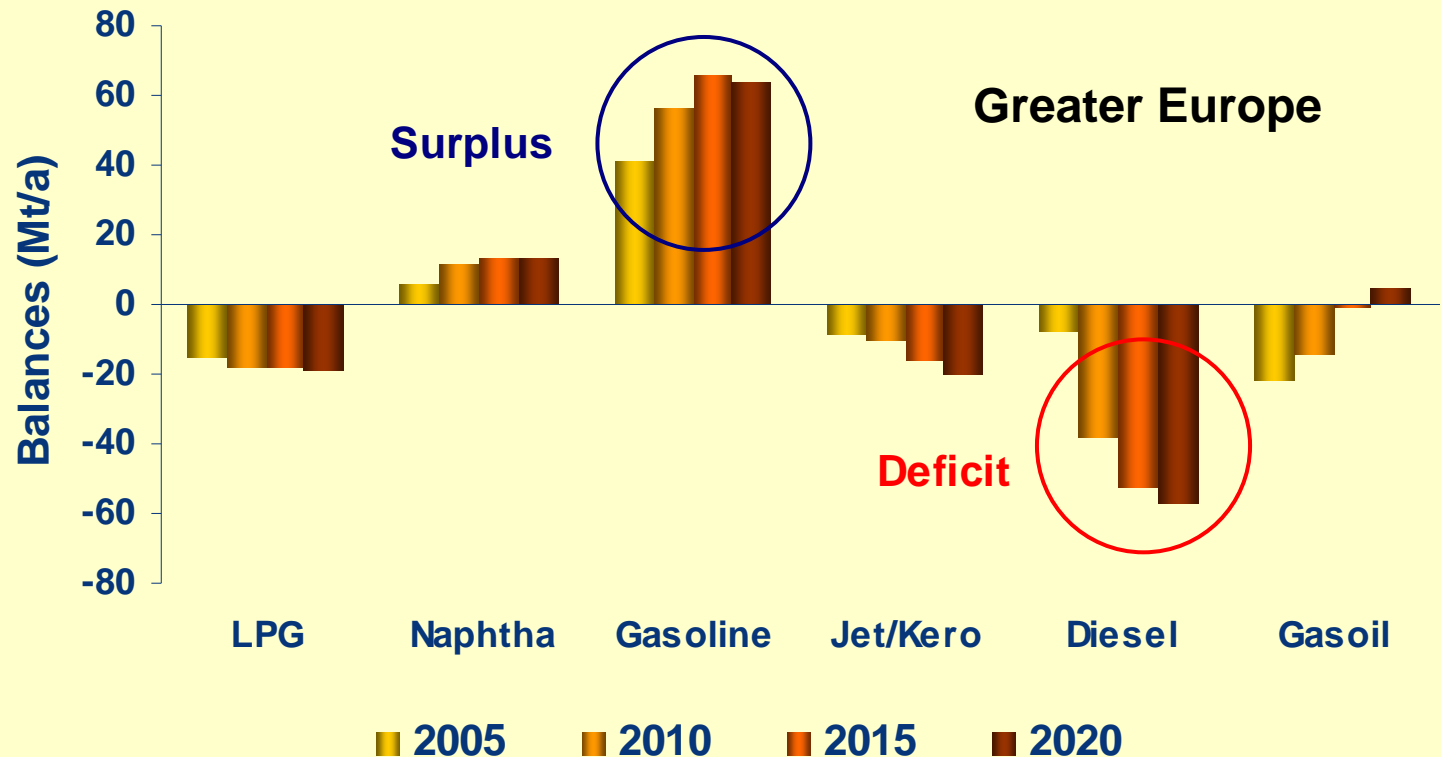
Diesel Penetration as a % of New Cars Registered

➔ Diesel Penetration in Western Europe | 1990-2007 (% of new cars registered)



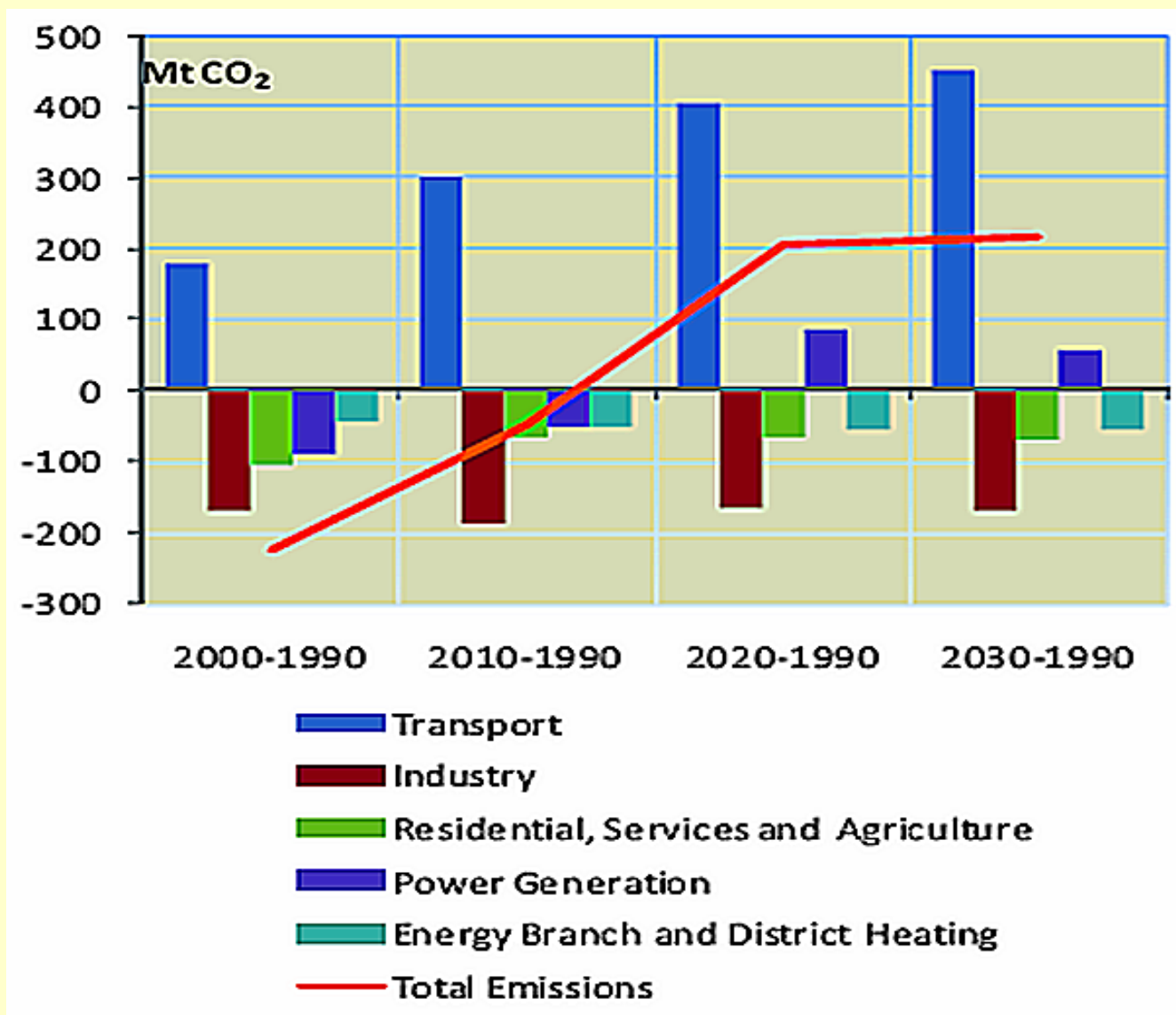
➔ Share of Diesel in the EU15 | 2007 (% of new cars registered)





- CONCAWE estimates that holding the diesel/gasoline imbalance at today's level would require:
 - 9-12 G€ of additional refinery investment
 - Increase total refinery CO₂ emissions by over 10%

- Crude Oil Price and Availability
- Global Climate Change Policies
- The New US Administration
- Economic Downturn
 - Lack of investment funding for upgrades & new ventures
 - Loss or delay in pre-commercial research & development
 - Potential loss of experienced engineers and scientists
 - Depressed demand in the near term?



- **Reduce GHG emissions from energy and transport**
 - Energy Efficient Road Transport Vehicles (2008)
 - ◆ 130g CO₂/km by 2012 (+10g CO₂/km from extra measures)
 - ◆ 95g CO₂/km by 2020 (by diversifying the on-road fleet)
 - Fuel Quality Directive (2008)
 - ◆ Mandated 6% reduction in GHG emissions from fuel manufacturing
 - Emissions Trading Scheme (ETS)
 - Geological storage of Carbon Dioxide (2008)
- **Encourage wider use of renewable fuel products**
 - Fuel Quality Directive (2008)
 - ◆ Up to 10% v/v ethanol expected in gasoline
 - Renewable Energy Directive (2008)
 - ◆ 10% renewables (energy basis) in road fuels by 2020
 - Targets for 1st and 2nd Generation renewable fuels, including hydrogen and electricity
 - ◆ Intermediate targets in 2015 and a progress review in 2014

Modern Engine Systems

- Spark Ignition DI
+ *SI Direct Injection*
- Compression Ignition DI
+ *CI Direct Injection*

Modern Fossil Fuels

- 10 ppm Sulphur Fuels
 - Vapour Pressure
 - Cetane Number
- Additive Technology

Urban Air Quality

(CO, HC, NO_x, Ozone, Noise)

and

Energy/GHG Reduction

(CO₂, CH₄, N₂O)

Alternative Engines and Powertrains

- Advanced Combustion
+ *HCCI, CAI*
- Plug-in Hybrids & Hybrids
 - Battery Electrics
+ *Hydrogen and Fuel Cells*
- Advanced Aftertreatment

Alternative Fuels

- Bio-fuels
+ *1st and 2nd Generation*
- Compressed Gases
+ *LPG, CNG*
+ *DME, Biogas, H₂*
- Advanced Aftertreatment

- Diesel and gasoline will continue to be the dominant fuels for road transport over the next several decades
 - Continued performance improvements expected in advanced IC engines with a greater fraction going to lower fuel consumption
 - More downsizing, hybridization, turbocharging, etc.
 - “Systems” approach to capture losses from entire vehicle

- LPG will continue to be a niche market fuel and is not expected to grow significantly

- CNG has advantages as a fuel especially for captive fleets
 - Natural Gas is in high demand for stationary applications
 - ◆ Europe imports a growing percentage of its NG needs
 - GHG savings similar to diesel, better than gasoline
 - Cost for refuelling infrastructure makes CNG less attractive for general market but CNG refueling is becoming more common in Sweden, Switzerland, and a few other countries
 - ◆ Usually more attractive for captive fleets (e.g. urban delivery trucks) where the infrastructure investment can be justified
 - ◆ Substitution of diesel by CNG captive fleets could help relieve the diesel/gasoline imbalance

- X-to-Liquids (XTL) products (where X = Biomass, Gas, or Coal)
 - Specifications for XTL products as neat fuels defined by CEN Workshop Agreement (CWA 15940, February 2009)
 - GTL production projected to be ~4% of world diesel demand by 2020 but economic conditions are impacting development
 - CTL interest in countries with coal reserves but significant CO₂ increases will occur unless CO₂ Capture & Storage (CCS) is also implemented
 - BTL is in pilot development but sourcing sufficient biomass feedstock is a logistical challenge

- Biogas from waste can provide significant GHG savings
 - Technology is available and costs are moderate
 - GHG savings achievable regardless of the end use of the biogas

- Hydrogen not expected to have broad market impact until after 2020
 - Fuel cells remain costly and more development is needed
 - Separate hydrogen supply infrastructure is needed
 - Hydrogen from natural gas only mitigates GHG emissions if used in conjunction with a fuel cell vehicle

- Availability of 1st Generation bio-components is growing
 - Ethanol will be more available than biodiesel components over the coming decade
 - Biodiesel components are needed to counterbalance the ever-increasing diesel/gasoline ratio
 - Biofuels are not 100% renewable and contribute only partly to GHG emission reductions
 - Methodology not yet developed to define sustainable biofuels and certify them for use in road fuels

- 1st Generation bio-components will be the mainstay of the road fuel pool for the foreseeable future while 2nd Generation products slowly enter market

Pace of Bio-technology Developments

	Defined By Feedstock Utilisation		Defined By Technology Maturity
“1 st Generation”	<ul style="list-style-type: none"> ■ Ethanol from sugar cane, grains, sugar beets, etc. 	<ul style="list-style-type: none"> ■ FAME from: <ul style="list-style-type: none"> ■ vegetable oils ■ animal, waste oils 	<p>Widely available <u>commercial technology</u>:</p> <ul style="list-style-type: none"> ■ Fermentation ■ Etherification ■ Esterification
“2 nd Generation”	<ul style="list-style-type: none"> ■ Ethanol from biomass ■ DME from black liquor 	<ul style="list-style-type: none"> ■ Hydrogenated oils ■ FAME from: <ul style="list-style-type: none"> ■ non-edible seeds (jatropha, karanja) ■ new seed oils (cuphea, crambe, cotton seed) ■ Biomass to Liquids 	<p>Being implemented or <u>at pilot plant stage</u>:</p> <ul style="list-style-type: none"> ■ Hydrogenation ■ Hydrotreating ■ Gasification/synthesis ■ Lignocellulose process
“3 rd Generation”	<ul style="list-style-type: none"> ■ Biogas from waste ■ Biohydrogen 	<ul style="list-style-type: none"> ■ Biodiesel from algae 	<p><u>At research stage</u>:</p> <ul style="list-style-type: none"> ■ Pyrolysis ■ Hydrothermal upgrade

Winning technologies must:

- Reduce GHG emissions on a Well-to-Wheels basis
- Be energy efficient, sustainably produced, and cost-competitive
- And perform well in customer’s vehicles!

Current European CEN Specifications:

- For pure bio-components:
 - Ethanol: EN15376 (for blending up to 5% in gasoline)
 - Fatty Acid Methyl Esters (FAME): EN14214
- For gasoline: 5% v/v (E5) ethanol and 2.7% oxygen (EN228)
- For diesel: 7% v/v (B7) FAME in diesel fuel (EN590, Autumn, 2009)
- Generally no limits on addition of 2nd Generation renewable diesel
 - Hydrogenated vegetable oils (HVO) and animal fats
 - Biomass-to-Liquids (BTL)

Member State Initiatives:

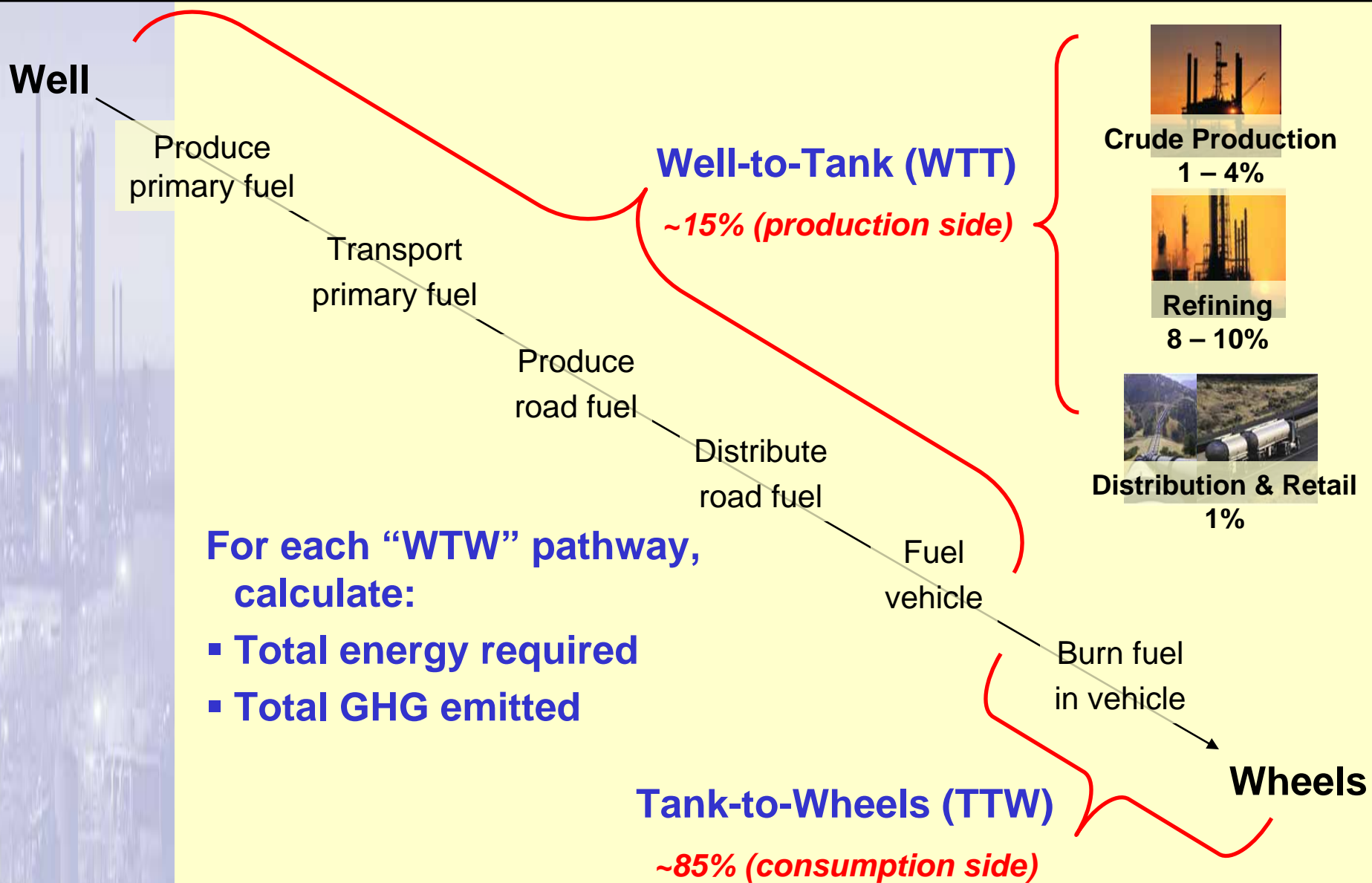
- France: B7 (2008) and B30 for captive fleets
- Germany: B7 plus 3% renewable diesel (2008), B100 for specially adapted vehicles
- Other Countries:
 - B20 (Poland) and B30 (Czech Republic) for captive fleets
 - E85 in Austria, France, Germany, and Sweden

Standardization of high quality fuels containing bio-components is essential to ensure trouble-free performance in the current/future fleet

- Gasoline containing ethanol (E5-E10)
 - Increase in gasoline's vapour pressure and distillation due to ethanol
 - Compatibility with fuel system materials, including fuel permeation
 - ◆ Especially in older vehicles
 - Impact of ethanol on vehicle's evaporative emissions system
 - Water retention and corrosion of some fuel system parts
 - Contaminants picked up in manufacturing and distribution
 - ◆ Dirt, water, and sulfates

- Diesel containing 1st Generation biodiesel components (B7-B10)
 - Oxidative stability leading to:
 - ◆ Fuel injector deposits and plugging
 - ◆ Change in diesel fuel properties during long-term storage
 - Cold flow and filterability properties that are not easily corrected with diesel additives
 - Lube oil dilution through retention of higher-boiling components
 - Contaminants picked up in manufacturing and distribution
 - ◆ Dirt, water, and ash
 - Regeneration and plugging of Diesel Particulate Filters (DPFs)
 - Compatibility with some fuel system materials
 - ◆ Especially in older vehicles

Typical Well-to-Wheels “Pathway”



Resource

Crude oil
 Biomass
 Natural Gas
 Coal
 Wind
 Nuclear



Fuels

Conventional Diesel,
 Gasoline, & Naphtha
 CNG (incl. biogas)
 LPG
 MTBE / ETBE
 Ethanol
 Bio-diesel (incl. FAEE)
 Synthetic Diesel
 Hydrogen
 (compressed / liquid)
 DME
 Methanol

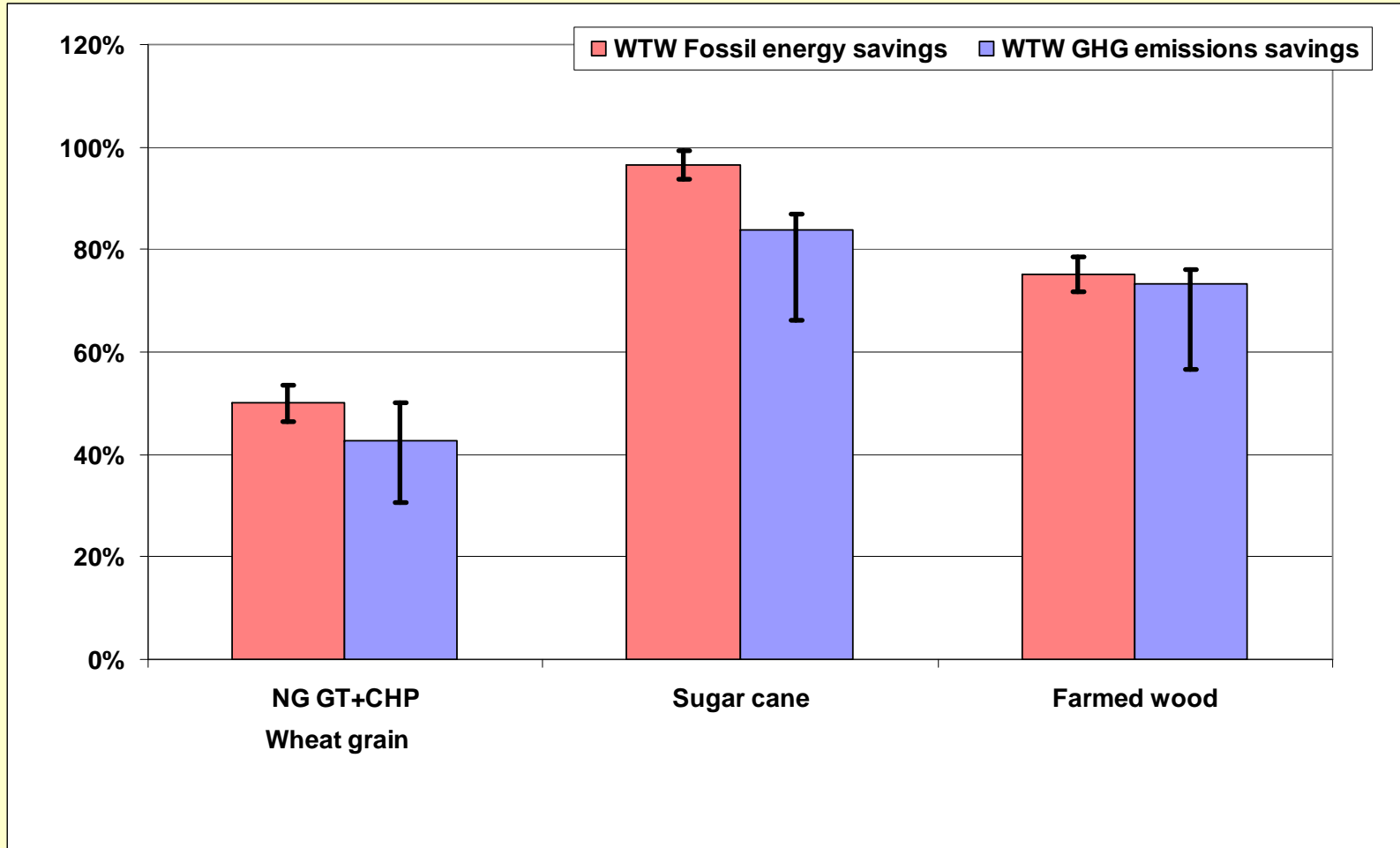


Powertrains

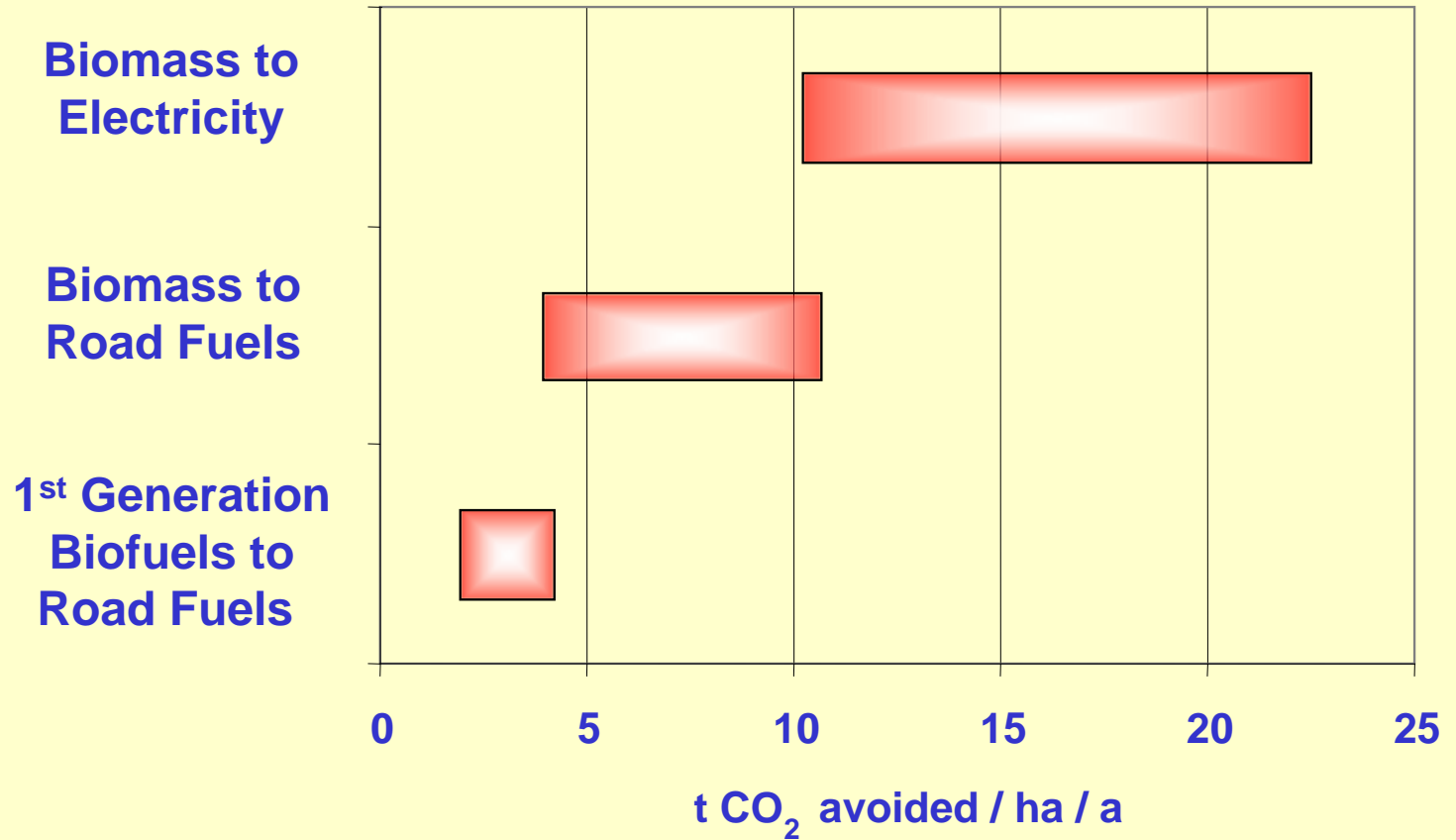
Spark Ignition:
 Gasoline, LPG, CNG,
 Ethanol, H₂
 Compression Ignition:
 Diesel, DME, Bio-diesel
 Fuel Cell
 Hybrids: SI, CI, FC
 Hybrid Fuel Cell +
 Reformer

Inc. preliminary
 views on
 Carbon Capture
 and Sequestration

■ GHG savings by three pathways to ethanol as road fuel



Range of CO₂ Emissions Avoided



- Biofuels can bring environmental benefits but a robust and implementable certification system is needed to:
 - Encourage biofuel technology improvements that reduce GHG emissions and energy on a Well-to-Wheels basis
 - Avoid major biodiversity loss and deforestation
 - Aid public understanding

- Some characteristics of a Biofuel Certification Scheme:
 - Clearly demonstrate the environmental benefits, including favourable reductions in GHG and energy
 - Common approach across European countries with the potential for global reach
 - Chain of custody scheme to ensure that relevant information is passed along the chain from production to use
 - Measurement, auditing, and verification methodologies

- Work is in progress in Member States, CEN, ISO, and elsewhere

- What is the right strategy for limited bio-components and how can technical acceptance be improved?
 - General use in road fuels?
 - Niche market applications for road fuels?
 - General use in transport sector?
 - General use in energy sector?
- How much biodiesel will realistically be available by 2010?
By 2020?
- How much of this biodiesel will be 1st vs. 2nd Generation?
How quickly will 2nd Gen products displace 1st Gen products?
- What will be the impact of sustainability criteria on availability?
What is the best use for available land and crops?
- Will the current and future fleet be compatible with the future fuel mix?

CONCAWE

*A three-way
partnership*

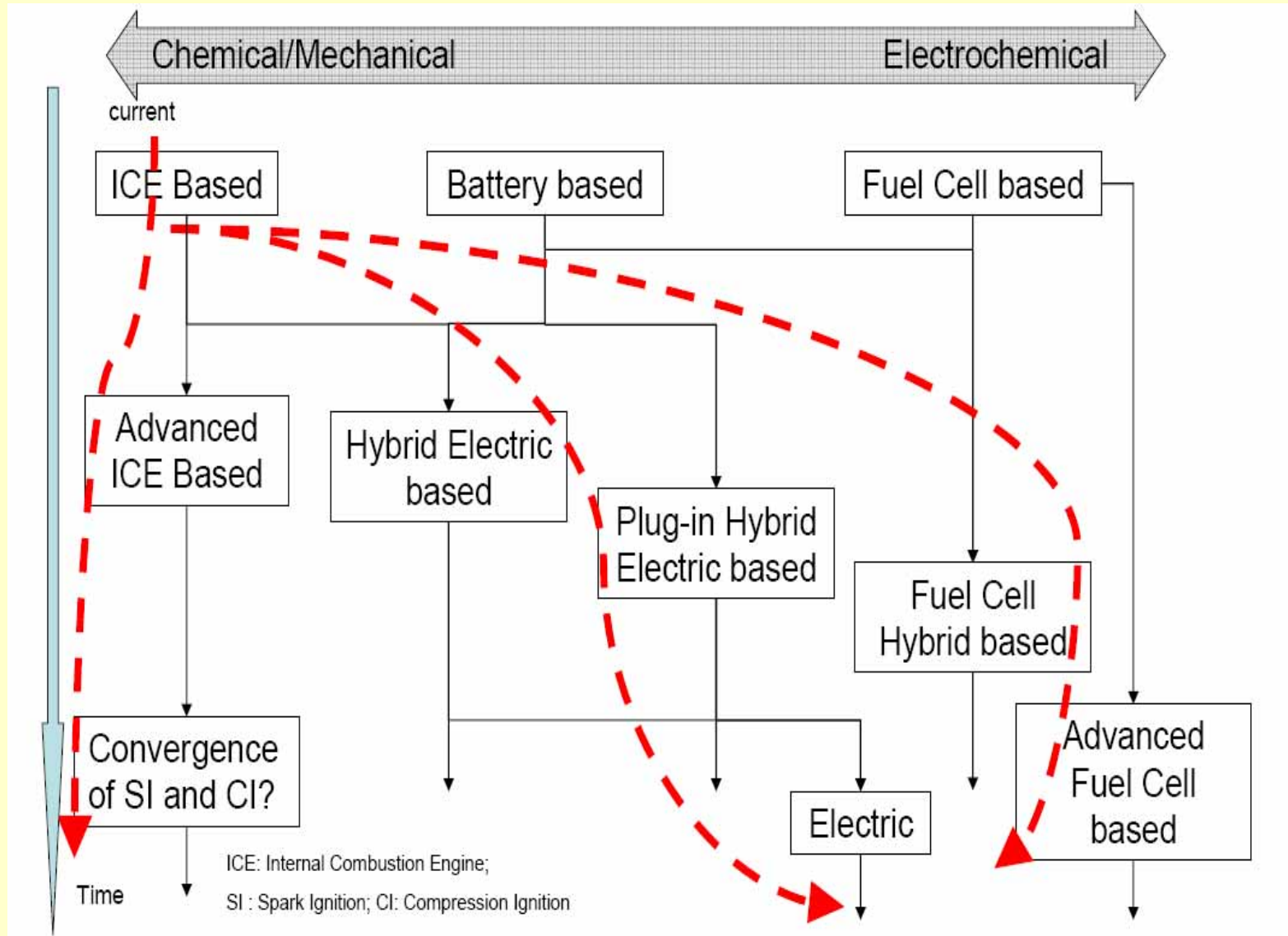


Objectives of the JEC Biofuels Programme:

- Clarify the opportunities and barriers to achieve 10% biofuels (energy basis) in road fuels by 2020
- Ensure that the introduction of biofuel blends to meet the 2020 target is seamless to consumers and results in no detrimental impact on vehicle performance and emissions
- Programme time frame: 3 years (2008-2010)

Programme in Progress:

- **First Step:** Develop a consensus supply picture of biofuel types and availability
- **Second Step:** What are the biofuel performance issues with the existing and near-term fleet?
- **Third Step:** What can the future Light-duty and Heavy-duty fleet handle?



- Significant challenges are ahead to meet Global and EU energy and road fuel demands in all segments of energy/road transport while satisfying consumer's demand for personal mobility
- Advanced vehicles and fuels will dominate mainstream road transport for some time to come while vehicle efficiency improves and the on-road fleet continues to diversify
- Renewable fuels must be energy/GHG efficient on a WTW basis and be sustainably produced
 - “1st Generation” fuels: already contributing to road transport
 - “2nd (and 3rd) Generation” fuels: need much more research
- More work is needed on:
 - Well-to-Wheels methodologies
 - Biofuels sustainability scheme
 - “Systems” approach to ensure that energy losses are captured through technology and “non-technology” options